



Job Title – Operations and Technical Support Intern - Fall 2015

Are you excited about entrepreneurship in the Cleantech sector? Do you want to help organizations reduce their greenhouse emissions? Are you looking to work in an exciting start-up environment that has a product ready to go? Are you interested in working at the ground floor of a start-up just starting to sell and distribute their product?

CoolGreenPower creates a public benefit by providing solutions that reduce energy consumption and emissions while helping customers to save money. We provide these solutions to businesses, governments, and non-profits.

In May 2015, we launched our first set of products, COOLNOMIX® smart energy efficiency devices for commercial air conditioning and refrigeration which significantly reduce energy consumption while improving temperature control / comfort. Energy savings average 35% for air conditioning and 25% for refrigeration. We are looking to transform how the world discovers the great opportunities to save money while reducing emissions using our proven technology.

Our ideal candidate is someone who is developing a career in HVACR technologies, is energetic, passionate about energy efficiency and desires hands-on experience with new energy efficiency HVACR technologies. You should be someone who wants to learn and is willing to help as necessary in an entrepreneurial environment.

What You Will Learn:

- How to identify and validate energy efficiency opportunities for commercial air conditioning and refrigeration systems
- How to interact with utilities, distributors, and resellers to help them understand how our products work technically to achieve energy efficiency outcomes (eg, energy savings, improved temperature control / comfort / product safety)
- How to support new and existing installers who are preparing to install, installing, or trouble-shooting an installation of our products
- How to communicate with marketing and sales to produce great collateral and create compelling content
- Experience from our dynamic leadership team who have more than 50 years of combined experience in building start-ups and in leadership positions in Fortune 500 companies
- How to interact with technology inventors to understand first-hand how their HVACR technologies work to save our planet and translating that to effective marketing material
- Entrepreneurship

What We Require:

- Actively studying for HVACR certificate or degree program
- Strong interest in energy efficiency
- Strong communication skills and a high level of integrity
- Proficiency in Microsoft or Apple office tools (eg, presentation, spreadsheet)
- Organized, with an ability to prioritize time-sensitive assignments
- Creative and flexible mindset
- Self-starter / someone who takes initiatives
- Socially conscious individual

We value our interns and we work to make sure you receive a learning experience that fits your career goals.

Responsibilities

- Participate in sales opportunities to validate energy efficiency opportunities for commercial air conditioning and refrigeration systems
- Participate in interactions with utilities, distributors, and resellers to help them understand how our products work technically to achieve energy efficiency outcomes (eg, energy savings, improved temperature control / comfort)
- Support new and existing installers who are preparing to install, installing, or troubleshooting an installation of our products
- Working with marketing and sales to build or refine collateral
- Contributing ideas

Prior experience with energy efficiency or HVACR is a plus however, internal drive and a desire to reduce carbon emissions is more important.

If this sounds like a role for you please send your resume to hr@coolgreenpower.com